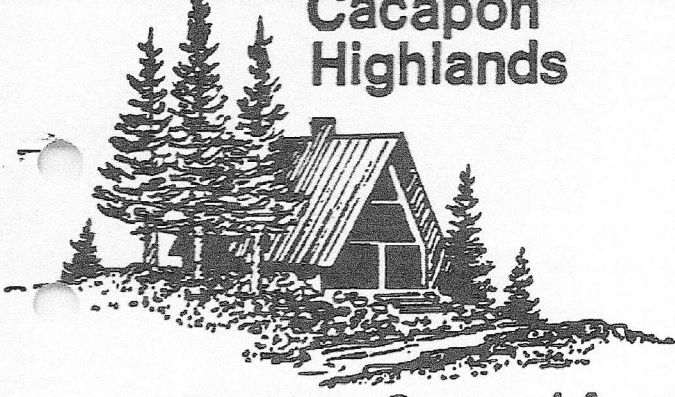


Cacapon Highlands

November 30, 1984

SECURITY PROGRAM



Property Owners' Association

Dear Fellow Builders:

Once again we are in the season of winter playtime - our property, their playtime. During the past three (3) years we have enjoyed unequalled success in reducing property breakins and general vandalism. One incident occurred last year during the period of December through April. The last year prior to our hiring of a security observer we had SEVEN property breakins.

I do not know what each individual homeowner pays for insurance but I do know that each insurance company that issues a policy for Cacapon Highlands property does include an escape clause that "entitles them to cancel your individual policy" in the event that large or excessive claims are submitted. The solution: Participate in the security program and reduce our chances of problems.

For a minimal cost of \$150.00 your property will be surveyed daily for the next five (5) months. What is the feeling of security? What is the worth of knowing that someone is driving or walking by your unit on a daily basis, carefully looking for signs of problems?

Please send a check for \$150.00 today so that we may continue the success program that has worked so well for all property owners for the past 2 years. I don't know about your policy but mine contains a clause that states "\$250.00 deductible for all occurrences." Our proposition sounds reasonable to me.

To continue our surveillance program, I need your check no later than Dec 15, 1984. It could be the cheapest Christmas present you have given yourself lately. Please make checks payable to: CACAPON SECURITY FUND.

Best wishes for a happy holiday season, I remain

Very Truly Yours

Tom
Tom Wright
Treasurer
2132 Glencourse Lane
Reston, VA 22091

See ya 12/31/84

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